



Evolving TecKnologies and Enterprise Development Company Limited

DEVELOPING SPACES
FOR BUSINESS TO GROW

Request for Proposal for an Investor, Operator or Purchaser of the Magdalena Grand Beach and Golf Resort, Tobago

Evolving TecKnologies and Enterprise Development Company Limited (e Teck) hereby invites the submission of Request for Proposal under the following options:

- **Option 1** - Brand Operator of international renown who would also operate the hotel at the Magdalena Grand Beach & Golf Resort, or a third party Hotel Management Operator with the brand being franchised; OR
- **Option 2** - Strategic partner who will provide capital investment and bring the necessary management and branding expertise to the Magdalena Grand Beach & Golf Resort, which may entail the partner acquiring partial, majority or full ownership of the hotel via divestment; OR
- **Option 3** - Purchase of the Magdalena Grand Beach & Golf Resort hotel asset.

The Magdalena Grand Beach and Golf Resort is located at the Tobago Plantations Estate in Lowlands, Tobago. The hotel was initially opened as the Tobago Hilton Golf and Spa Resort in 2000. In 2011, the property was upgraded and reopened as the Magdalena Grand Beach and Golf Resort. It is located on the southern side of the island close to the Atlantic Ocean. The Resort consists of 178 guest rooms and 22 parlours and offers a wide array of amenities and activities on site. There are numerous dining options, functional spaces and other amenities for guests to enjoy. The hotel is a 15-minute drive from the international airport. Guests can access the island via various international flights and 20-minute domestic flights from Port of Spain. The Port of Scarborough is also a 12-minute drive from the Property.

Tendering will be conducted through the Single Envelope Competitive Bidding process in accordance with e Teck's procurement guidelines. A complete set of Tendering documents can be retrieved by accessing the etender link on e Teck's website (www.eteck.co.tt) or via <https://eteck.etenderworld.tt/login.php>. Only Tenderers who have downloaded the Tender documents in the stipulated timeframe will be eligible to submit Tenders.

IMPORTANT DATES TO NOTE:

RFP Process Milestone	Date
Issuance of Invitation	January 9, 2025
Site Visits (scheduled individually)	January 29, 30 and 31, 2025
Proposal submission deadline	February 20, 2025
Proponent Presentation (if required)	TBD

Note: Proponents are responsible for meeting the submission deadlines; no questions will be addressed or proposals considered after the deadlines identified above.

In accordance with Section 26 of the Public Procurement and Disposal of Public Property Act, 2015 (as amended), all parties interested in conducting business with e Teck must be registered with the Procurement Depository of the Office of procurement Regulation. The Depository can be accessed at; <https://opr.tt.org/procurement-depository/>.

e Teck does not bind itself to accept the lowest bid or any Tender and reserves the right to negotiate price with any Tenderer.

Please contact our Procurement Department at 224-1989 ext. 2258, 2157, 2162 or procurement@eteck.co.tt for any registration issues.

Investor	Operator	Purchaser
Category: UNSPSC Code: 90111501 Pre-Qualification Value Category: Level 6	Category: UNSPSC Code: 90111501 Pre-Qualification Value Category: Level 5	Category: UNSPSC Code: 90111501 Pre-Qualification Value Category: Level 6

